

# Rendezvous Workspace

Powerful, integrated and easy-to-use software for managing your workspace



# Contents

What is Rendezvous Workspace?.....1

Designed for The Connected Workplace.....2

The Software Suite.....3

Rendezvous Cloud .....4

Return on Investment..... 5

Rendezvous Benefits.....6

Sensor Technology..... 7

Rendezvous Mobile.....8

About NFS..... 9

Our values.....10

What our customers say.....11



## What is Rendezvous Workspace?

Rendezvous is a leading software solution that transforms the way your staff book meeting rooms, hot desks and collaborative workspaces. It integrates with sensors that show occupancy in real-time, so your staff can easily locate the right space to work and book it online alongside all the facilities they need, including AV, video conferencing and catering.

Rendezvous also links seamlessly to digital signage solutions so meeting attendees have the best experience – and it provides comprehensive reports so you can make informed decisions about how you use your valuable space.





## We design for the **connected workplace**

Technology is changing the way you manage spaces, and with the rise of flexible working it is changing the way your staff uses space too.

With the rise of flexible working, mobile-savvy millennial workers entering the workplace and the growth of the Internet of Things (IoT), the demand for high quality business apps is insatiable.

Our clients are increasingly looking for room booking solutions to form part of a wider suite of software and hardware applications. At NFS, we provide powerful, intuitive and integrated solutions that deliver an efficient, connected and enjoyable booking experience.



## Enterprise level space scheduling solution featuring:

- An open platform which supports easy integration with 3rd party offerings.
- Resource agnosticism, enabling clients to create bespoke business rules for rooms, desks, and collaboration areas.
- A flexible workflow design to deliver the optimum user experience.
- Insightful Management Information through Microsoft reporting services and Power BI.

Rendezvous effortlessly connects disparate solutions including Outlook/Exchange, Office 365, Active Directory, digital signage, sensor technology, self-service kiosks, room panels and video conferencing in a single scheduling platform.

It uses the latest web technology, including HTML 5, so our solutions can be accessed across a wide range of devices. It's also simple and affordable to integrate Rendezvous with third-party solutions, using our Restful API suite, putting you in control of the technology solution for your business.

### Key areas of functionality include:

- **Web App** – for ease of booking complex meetings across multiple locations and time zones as part of one single booking with integration to Outlook.
- **QuickBook App** – integrated with either Outlook or Google Calendar, this intuitive interface enables single and multi-location bookings and vended services in just a few clicks.
- **Mobile solutions** – ideal for flexible and agile workers who need to book a room or desk.
- **Sensor reporting** – real-time, actionable and accurate space utilization data.
- **Integration with signage** – minimizes no-shows, displays real-time meeting information and can be used to order vended services.
- **Integration Platform (Restful API)** – seamless integration with various platforms including Microsoft, Google, Crestron, AMX, Evoko and Onelan.



# Rendezvous is Cloud Ready

Business software is evolving to meet the needs of agile workers with the rise of cloud-based solutions such as Office 365 and G Suite. Like Microsoft and Google, we are proponents of offering our clients the choice of working in the cloud.

## The benefits of our cloud technology

- 📦 **Easy to deploy** – we remove all the worries for you. We install the software on industry-leading and secure hosting. No need for you to purchase or maintain expensive servers – just log in through the internet.
- 📦 **Low cost of ownership** – minimize your capital expenditure with our inexpensive monthly rental plan.
- 📦 **Accessible anywhere** – enjoy the freedom of not being tied to an office network.



## Our cloud solution offers

- 📦 **Security** – we work with leading hosting partners such as Microsoft Azure who deliver high levels of security and resilience.
- 📦 **All the features of Rendezvous** – the solution is exactly the same as the on-premise solution. It also works seamlessly with other cloud applications such as Office 365.
- 📦 **Disruption free updates** – should you wish to benefit from this latest software updates, these can be provided safely and without interruption.
- 📦 **Scalability** – the clustered hosting infrastructure makes it easy to scale up with the same guaranteed high performance.



# Rendezvous Return on Investment


**Did you know:** Most organizations think they have 80% room occupancy – but the real figure is more like 40%.

With the cost of office space continuing to escalate, that's a huge waste.

**Within months of using Rendezvous, users can make 50% occupancy a reality – and that's just the start.**

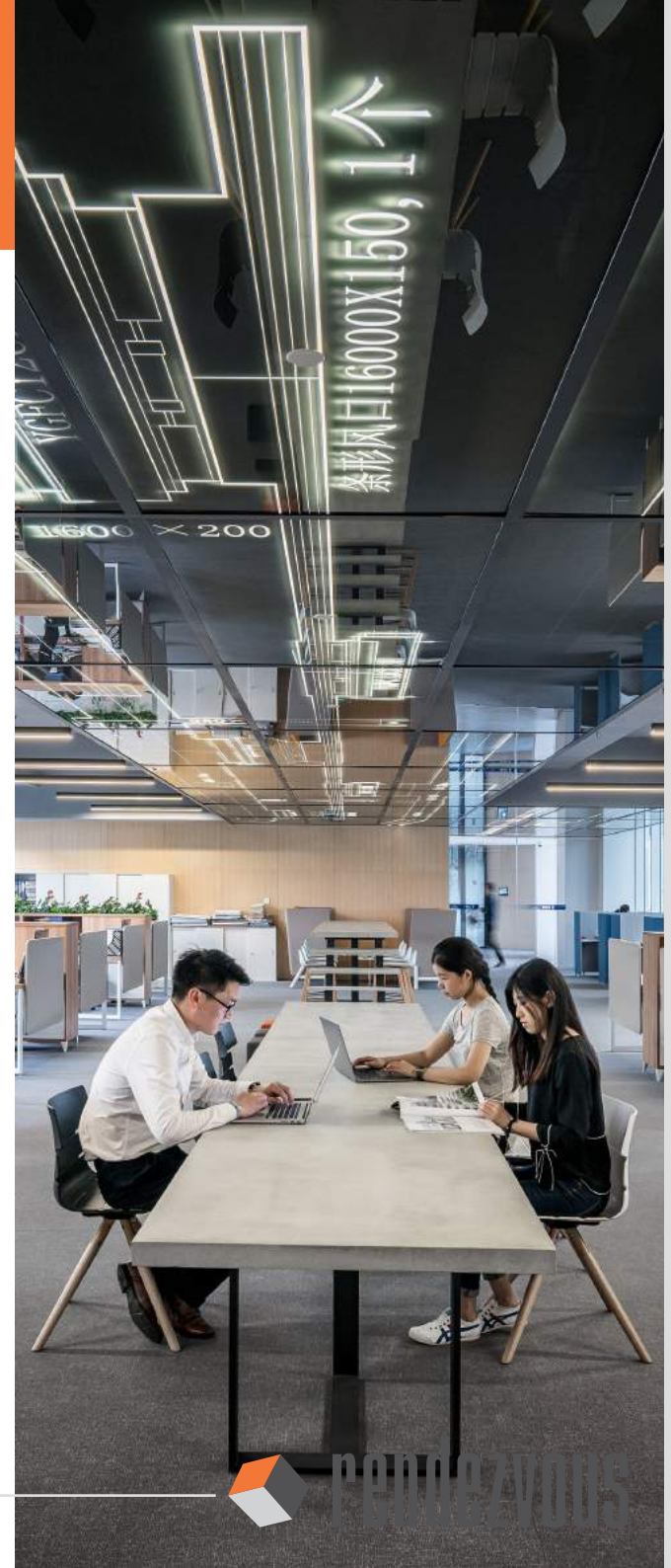
It means a great ROI – and it provides the resources to plan your workspace utilization more effectively and efficiently. Look at this example:

Table based on 100K sq. ft. (500 employees @ 100 sq. ft. each). Cost per Sq. Ft. comparable to City of London.

 rendezvous <small>From NFS Technology Group</small>	Underutilized Space (Sq. Ft.)	Annual Cost (per Sq. Ft.)	Annual Cost of Underutilized Space
40% Occupancy	60K	£70	£4.2m
50% Occupancy	50K	£70	£3.5m
Savings			£700,000

# What can **Rendezvous** do for you?

- ❏ **It reduces no shows** – you can release unoccupied rooms automatically and get staff to check in by using either a smart phone or a digital room panel.
- ❏ **Manages services efficiently** – simple drag and drop means you can book and amend catering and AV even across multiple locations. We offer a full chargeback facility, and legal clients are offered unique matter number integration.
- ❏ **Rendezvous integrates with video conferencing** – book meeting rooms, resources and catering easily across multiple offices and time zones; if the meeting changes, everyone is notified automatically.
- ❏ **Supports mobility and agile working** – our QuickBook solution and native apps are ideal for flexible workers, who can book meeting rooms and desks on the move via an attractive user interface.
- ❏ **Real-time occupancy sensing and reporting** – select a workspace using our interactive floorplan and the occupancy sensors will automatically check you in and out. All occupancy information is captured and can be reported in real-time.
- ❏ **An enhanced visitor experience** – integration with digital signage ensures that visitors get to the meeting easily. Further integration with access control solutions such as Lenel ensures that security is maintained to the highest level.
- ❏ **Utilization reporting/dashboards** – accurate data means you get actionable insights about your space utilization to drive future real estate purchase decisions.





## Did you know?

The majority of our modern work-force spends more than 15 minutes a day trying to find a suitable space to work or meet.

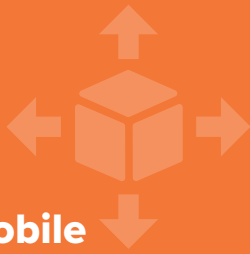


# Sensor technology

Today's office is often set up for activity based working - it's been designed for dynamic, shared spaces and usage patterns that are constantly evolving.

Our affordable sensor technology enables facilities professionals to monitor in real-time detail exactly how their space is being used. They can easily review the usage patterns for each desk, booth, room and seat to see genuine occupancy levels. This information is presented in an easy-to-use graphical dashboard that's ideal for management meetings.

# Mobility



## How we support mobile workers:

- QuickBook for fast and easy booking of rooms and hot desks.
- Native apps for a new generation of workers who are app-centric.
- Interactive floorplans to locate available workspace.
- Room panel technology for ad hoc bookings and catering/audio visual orders.
- Full integration with Office 365 – your calendar is always up to date.

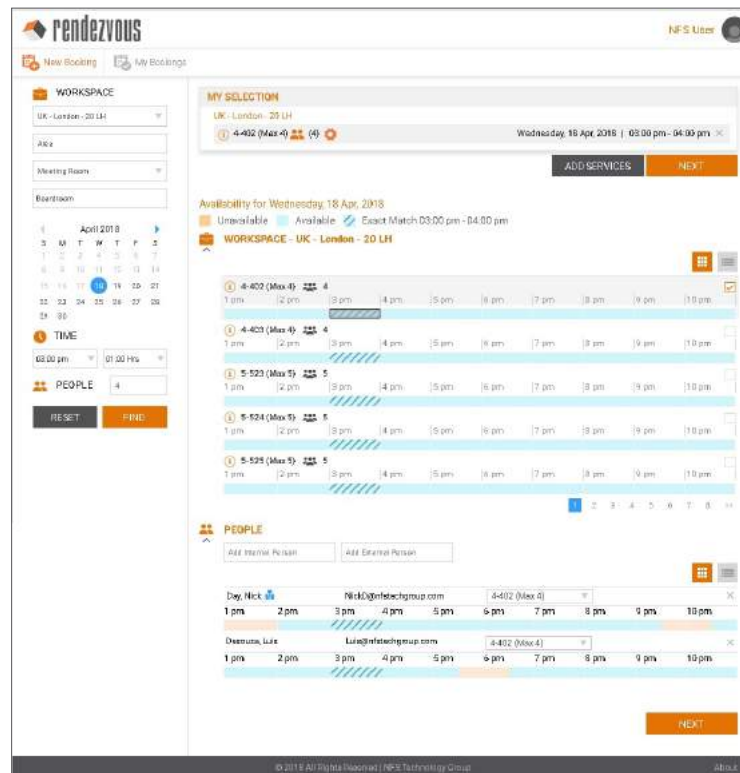
## Unique features:

- Works across multiple platforms.
- Uses latest HTML 5 technology and a single code base.
- Simplified workflow.
- Integrated resource and people availability

## Rendezvous for the mobile world

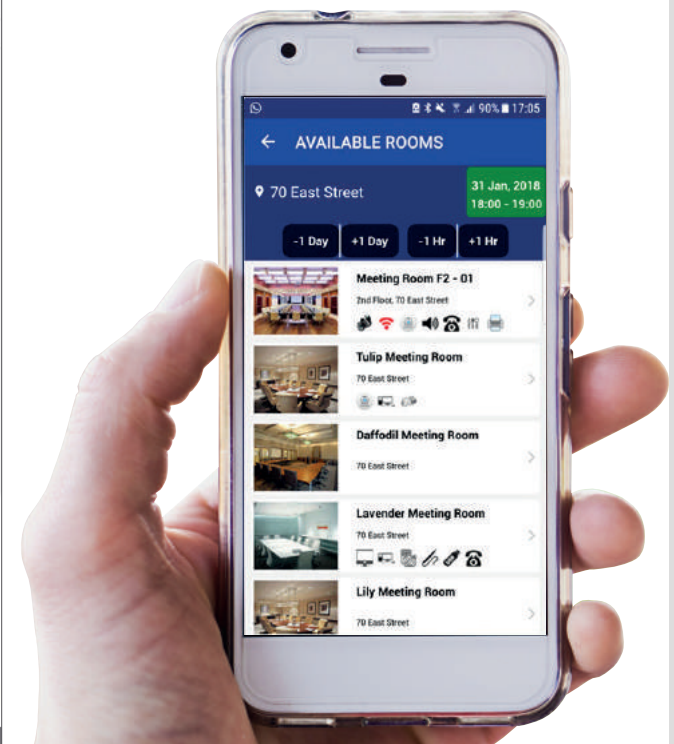
Our workforces are changing as they become increasingly digital-savvy and they are demanding more flexible working and collaboration. In response, our QuickBook and native apps offer them the most powerful, flexible and intuitive room and desk booking experience. QuickBook offers agile workers and PAs the most user-friendly solution for booking meetings and desks. Written in HTML 5, it is designed to work across a range of devices as part of our hardware-agnostic approach.

Our native mobile app has been designed for today's mobile worker who is app-centric. It offers a clean and easy to use interface which is ideal for booking, viewing and managing space.



QuickBook

## Mobile App







## About NFS

Rendezvous has been implemented by clients in both the public and private sectors and across a wide range of verticals including legal, finance, utilities and healthcare. We have more than 1,600 clients in 35 countries and offices in the UK, Ireland, US, Australia, India and South Africa.

All NFS solutions are backed by our award-winning 24/7 support service. We have over twenty years experience in delivering software and services across multiple industries.

## Solutions

Our two leading solutions are perfect for different types of client:

- 📦 **Rendezvous Workspace** – for large corporations looking to streamline meeting room booking and hot desks while achieving the best space utilization.
- 📦 **Rendezvous Events** – for meeting venues and training centres who want to manage event bookings effectively, improve their sales processes and increase client acquisition.



## Services

Our services include:

- 📦 Project management
- 📦 Business consultancy
- 📦 System configuration
- 📦 Software implementation
- 📦 Custom reporting
- 📦 User training

We also offer custom development as part of our remit to offer clients the best possible solution.





# Our values

As a private company, we are free to focus on providing excellent service and the great value solutions our clients demand and deserve. We care deeply about the things that matter to our clients and our staff. We always strive to uphold our values in relationships with each other, our clients and our suppliers.

We seek to build trust in our relationships through passion and commitment, reliability and consistency, value for money, loyalty, respect and continuous improvement. It's always our aim to develop long-term relationships with our clients and partners.

## Leadership

- Drive a culture of honesty and respect.
- Lead by example, inspire and motivate.
- Be first choice for the markets that we serve.

## Our people

- Loyal to each other.
- Passionate about the role we play in the company.
- Work efficiently as team, caring for each other and for the clients we serve.



## Technology

- Provide reliable solutions for critical services.
- Delivering solution value and flexibility.
- Innovation and value creation.

## Clients

- Going the extra mile and exceeding the expectations.
- Committed to delivering great services and delivering on our promises.
- Committed to building strong relationships.



**More than 60% of our clients have been with us for more than 10 years.**



# What our customers say



"We are delighted to be working with NFS to roll out their Rendezvous solution for meeting room and space management. We have worked closely with NFS to tailor the Rendezvous solution to the needs of Centrica and have been delighted with the flexibility and responsiveness of NFS. We are looking to realise the benefits of integration between Rendezvous and our Cisco based VC system to drive both cost savings and improved collaboration for our staff."

**Kiffey Dalvi**

Senior Project Manager, Centrica



"Rendezvous is a very easy to use tool for managing meeting rooms, catering and AV services. All our US sites are linked by Rendezvous, making it easy to arrange multi-property meetings. We are now planning on global rollout."

**Michael Farino**

Manager of Concierge & Hospitality Services, DLA Piper LLP





## tp bennett

“People on reception didn’t engage with the previous system as much as we wanted, so we’ve taken our time and worked with NFS to make sure this system works. NFS had an incredible capacity to see what we wanted our system to do, and took that on and made it happen.”

**Stephen Yates**

IT Director, TP Bennett

## Investec

“We have used Rendezvous very successfully at our locations in South Africa and we are now rolling out to the UK. A great tool to maximise the use of our space.”

**Leon James**

HR & IT Manager, Investec